

Rich Dad's The Business School – Robert T Kiyosaki with Sharon L. Lechter

Selected Quotes From The Business School – Pages 121-123

"If you want to be rich, you need to be a business owner and an investor."

"Since you did not become rich from building a network marketing business, why do you recommend that others get into the business? It is because I did not gain my fortune from building a network marketing business that I can be a bit more objective about the industry. This book describes what I see as the real value of a network marketing business.....a value that goes beyond just the potential of making a lot of money. I finally found a business with a heart and a deep caring for people."

"If I had to do it all over again, rather than build an old style type of business, I would have started building a network marketing business."

"A network marketing business is a new and revolutionary way to achieve wealth."

"The richest people in the world build networks. Everyone else is trained to look for work."

"Network marketing gives millions of people throughout the world the opportunity to take control of their lives and their financial future."

A network marketing business is a business with people who are there to help you become richer."

"Network marketing systems are fairer than previous systems for acquiring wealth."

"A network marketing system, a system. I often call a *personal franchise* or an *invisible big business network*, is a very democratic way of wealth creation. The system is open to anyone who has drive, determination and perseverance."

"Many companies in the network marketing industry are offering millions of people the same business education my rich dad taught me, the opportunity of building your own network rather than spending your life working for a network."

"The network marketing industry continues to grow faster than franchises or traditional big businesses."

"A network marketing business is for people who want to enter the world of the B quadrant, either part-time or full-time."

"Simply put, a network marketing business, with its low cost of entry and great training programs, is an idea whose time has come."

"There is far more to a network marketing business than just the chance to make some extra money"

"A network marketing business is the perfect business for people who like helping other people."

"I recommend a network marketing business for its life-changing system of education."

"Many companies in the network marketing industry are really business schools for the people, rather than business schools that take smart kids and train them to be employees of the rich."

"Many network marketing companies are really business schools that teach values not found in traditional business schools.....values such as the best way to become rich is to teach yourself and other people to become business owners, rather than teach them to be a loyal employee working for the rich"

"Network marketing businesses are business schools for people who want to learn the real world skills of an entrepreneur, rather than the skills of an employee who wants to become a highly paid mid-level manager in the corporate world."

"A network marketing business is based upon the leaders pulling people up, while a traditional corporate or government business is based upon only promoting a few and keeping the masses of employees content with a steady paycheck."

"I found in network marketing companies an education system designed to *draw* out the rich person in you."

"In the world of network marketing, you are encouraged to learn by making mistakes, correcting, and getting smarter mentally as well as emotionally."

"If you love to lead by teaching, influencing others to find their own world of financial abundance without having to beat the competition, then a network marketing business may be right for you."

"If you are a person who is terrified of making mistakes and afraid of failing, then I believe a network marketing business with a great educational program is especially good for you."

"One of the beauties of network marketing is that it gives you the opportunity to face your fears, deal with your fears, overcome your fears, and let the winner in you win."

"The network marketing business encourages people to dream big dreams and achieve their big dreams."

"A network marketing business provides a large support group of like-minded people, people with the same core values, the values of the B quadrant, to assist you while you make your transition to the B quadrant."

"After you have built your business, and you have strong cash flow, then you can begin investing in other assets."

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Rich Dad Australia +61 2 9662 8511